

Marketing Results Case Study

GOODRICH & WATSON





Campaign With DirectMAIL+

Mailing List

3,000 records, homes valued \$150k+, house-hold income \$50k+, home purchase month of May/June

Mailing Schedule

3,000 Postcards / 2X

Results

Ad Impressions	185,557
Web Visitors Followed With Ads	2,000
Clicks Back to Website	114