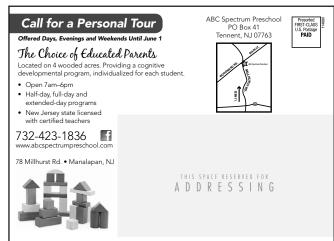


Marketing Results Case Study

ABC SPECTRUM PRESCHOOL





Campaign With DirectMAIL+

Mailing List

Purchased 2,700 records - consumers age 24-51 with children age 0-6 and income \$100k+

Mailing Schedule

2,700 / IX

Results

Calls Received	11
New Students	8

Plus

Web Visitors Followed With Ads56	0
Online Ad Impressions (Views) 92,76	52